# Connect
# Salesforce
## to HP Workpath

## Save time by accessing software solutions directly from your MFP.

## Marketplace Conditions

- Business applications are moving to the cloud.
- Multifunction devices are becoming more intelligent and extensible.
- Additional endpoints to cloud connectivity are simplifying workflows and increasing productivity.

## Target Customers, Markets, & Opportunities

- Users of Salesforce from any industry that utilizes sales contracts.
- Worldwide SMB and enterprise markets.

## Key Product Features

- Easy access to Salesforce directly from HP MFPs.
- Scan, save, and print documents within your Salesforce account.
- Access, create, and edit sales contracts directly from the printer panel.

## "The Cost Per Device Seems High..."

- The app only needs to be installed on devices using Salesforce.
- Time is money, and the time saved more than covers the cost of the app.

**in time tec**  In Time Tec offers HP Workpath to streamline document workflows by connecting multifunction printers with key business apps, boosting efficiency and productivity.

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**Get in Touch:**
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## Without HP Workpath...

**The alternative is the multi-step process outlined below:**

1. Scan to email files.
2. Move attachments to the appropriate folder.
3. Login to Salesforce.
5. Upload scanned documents to the appropriate contract.

## Customer & Segment Specific Propositions

- Simplify workflows for your Salesforce users by allowing them to execute key tasks directly from HP MFPs.

- Scan and print contract documents directly to and from your Salesforce account with ease - no computer or mobile device required.

- Avoid completing tasks back at your desk through simple steps at the printer panel.

- Take full advantage of the capabilities of your HP MFP.

# Benefits

## Security & Accuracy

- **All transactions with scanned documents take place within Salesforce.**

- **Removes the insecurity of keeping scanned documents in email inboxes or deleted items.**

- **No need to store documents on a laptop or desktop.**

- **Removes several steps and the potential for human error during those steps.**

## Cut Your Time by 70%

- **Add and print documents to and from sales contracts with faster digital workflows.**

- **Remove the need to move back and forth between printer and desk to manage documents.**

- **Save 50% of the time previously required to upload documents and reduce 60% of manual efforts.**

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